

Padre Janitorial Service, Inc. , (619) 280-8024

## Articles

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Last year's winner -  
our friends at  
EBCO Steel



## Referral Reward

Do you know of a company looking for janitorial services?

Padre Janitorial Service, Inc. is looking to grow business in the areas near existing accounts.

If you refer us to another company and they become a customer, Padre will reward you!

We are offering three types of rewards, allowing you to choose!

- *\$50.00 restaurant gift certificate.*
- *\$50.00 gas card.*
- *\$50.00 discount off of your next Padre Janitorial Service, Inc. invoice.*

Padre will also make it easy for you to make referrals. Upon request we can provide you with

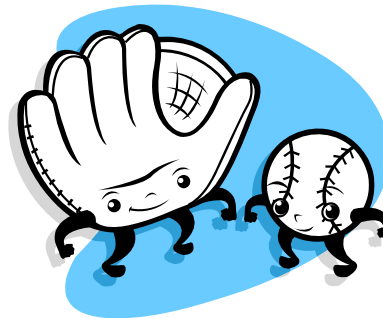
a stack of our business postcards. Or just direct your friends to [www.padre2serve.com](http://www.padre2serve.com)

**NOTE:** Padre Janitorial Service, Inc. understands that some of our customers are not allowed to receive gifts of any kind.

However, we still appreciate all referrals and will always abide by your company policies.

## Something Fun!

Enter our annual drawing to win two Padre baseball tickets!



Your Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

**Fax your entry to (619) 281-1809**

## Be Kind – Keep Us in Mind

***Please remember to inform Padre Janitorial Service, Inc. when you make key and/ or alarm code changes at your business.***

***Thank you!***

## CONTACT INFO

**Phone**  
(619) 280-8024

**Fax**  
(619) 281-1809

**E-mail**  
info@padre2serve.com

**Web Site**  
www.padre2serve.com

*“Small Enough to Care –  
Large Enough to Serve”*

## Fuel Costs

Okay, we all know how high the price of gas is today.

REGULAR - Arm

MID-GRADE - Leg

PREMIUM - First Born

Some companies see raising prices as the only solution. At Padre Janitorial Service, Inc. we are committed to keeping any price increases to a minimum by controlling our costs wherever possible.

Padre would like to pass on what we are doing to save us all money.

- Keep vehicles properly tuned and maintained.
- Carefully organize routes to minimize miles driven.
- Remove unnecessary equipment / chemicals to reduce weight.

- Always confirm appointments to avoid wasted trips.

Last but not least, we visit internet sites that provide information on the gas stations with the lowest prices closest to the location of our vehicles.

So far it seems to be working. Despite skyrocketing prices at the pump, our fuel expenditures have only increased modestly.

## Special Requests

Each customer at Padre Janitorial Service, Inc. has a specification list attached to their contract.

These specs spell out which tasks are to be performed with each visit and (if contracted) performed monthly, quarterly, and annually.

But sometimes a customer can find a need for a task not on the spec list.

Some examples would be as follows:

- Detail-clean a refrigerator interior.
- Clean up after a remodel or special event.
- Remove stains from upholstery.

If there is a need for Padre to perform tasks not listed on your specs, please call first rather than asking the on-site staff.

Calling first ensures that the staff can prepare for the additional time, materials, and equipment needed for the task.

Calling first also guarantees that a quote is given and approval is received before these special requests are performed.